

Cross Timber Homes

Financial Statements

December 31, 2022 and 2021



Cross Timber Homes

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Independent Auditor's Report

To the Board of Directors of
Cross Timber Homes

Opinion

We have audited the accompanying financial statements of Cross Timber Homes (a nonprofit corporation), which comprise the statement of financial position as of December 31, 2022 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cross Timber Homes as of December 31, 2022 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Cross Timber Homes and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events considered in the aggregate, that raise substantial doubt about Cross Timber Homes' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

Independent Auditor's Report

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of Cross Timber Homes' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Cross Timber Homes' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Cross Timber Homes' 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 10, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.



Schrivier, Carmona & Company, PLLC

San Antonio, Texas

June 9, 2023

Financial Statements

Cross Timber Homes

Statements of Financial Position December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Assets		
<i>Current Assets:</i>		
Cash and Cash Equivalents	\$ 351,853	\$ 533,832
Accounts Receivable	100	334,602
Grants and Other Receivables	-	29,998
Prepaid Expenses	15,172	13,651
Homes Under Construction or Held for Sale	205,069	184,293
Land Held for Future Development	40,053	-
Total Current Assets	<u>612,247</u>	<u>1,096,376</u>
Total Assets	<u>\$ 612,247</u>	<u>\$ 1,096,376</u>
Liabilities and Net Assets		
<i>Current Liabilities:</i>		
Accounts Payable	\$ 326	\$ 404,454
Total Current Liabilities	<u>326</u>	<u>404,454</u>
Total Liabilities	<u>326</u>	<u>404,454</u>
Net Assets:		
Without Donor Restrictions	<u>611,921</u>	<u>691,922</u>
Total Net Assets	<u>611,921</u>	<u>691,922</u>
Total Liabilities and Net Assets	<u>\$ 612,247</u>	<u>\$ 1,096,376</u>

The accompanying notes are an integral part of these financial statements.

Cross Timber Homes

Statements of Activities
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
	<u>Without Donor Restrictions</u>	<u>Without Donor Restrictions</u>
Support and Revenues		
Sales of Homes	\$ 972,500	\$ 1,836,100
Grants	5,030	286,489
Interest Income	78	15
Miscellaneous Income	100	-
	<u>977,708</u>	<u>2,122,604</u>
Expenses		
Program Services	1,024,503	1,879,071
Management and General	33,206	50,285
	<u>1,057,709</u>	<u>1,929,356</u>
Change in Net Assets	(80,001)	193,248
Net Assets at Beginning of Year	<u>691,922</u>	<u>498,674</u>
Net Assets at End of Year	<u>\$ 611,921</u>	<u>\$ 691,922</u>

The accompanying notes are an integral part of these financial statements.

Cross Timber Homes

Statement of Functional Expenses

Year Ended December 31, 2022 (with Comparative Totals for the Year Ended December 31, 2021)

	2022			2021 Totals
	Program Services	Management and General	Totals	
Accounting and Audit	\$ -	\$ 7,250	\$ 7,250	\$ 6,884
Advertising and Promotions	654	1,046	1,700	100
Auto and Travel	-	15	15	20
Building Materials and Services	738,304	-	738,304	1,333,500
Conferences, Meetings, and Training	-	50	50	80
Down Payment Assistance	12,317	-	12,317	39,414
Insurance	10,031	1,220	11,251	11,713
Information Technology	142	2,701	2,843	269
Land Used	130,212	-	130,212	233,306
Legal Fees	2,225	-	2,225	4,875
Management Services	103,462	19,979	123,441	241,012
Miscellaneous	-	240	240	595
Office Expense	1,001	695	1,696	2,003
Postage and Freight	-	1	1	3
Realtor and Closing Fees	26,155	-	26,155	55,299
Printing and Publications	-	9	9	283
Total Expenses	\$ 1,024,503	\$ 33,206	\$ 1,057,709	\$ 1,929,356

The accompanying notes are an integral part of these financial statements.

Cross Timber Homes

Statements of Cash Flows Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash Flows From Operating Activities:		
Change in Net Assets	\$ (80,001)	\$ 193,248
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities:		
(Increase) Decrease in:		
Accounts Receivable	334,502	(334,602)
Grants Receivable and Other Receivables	29,998	(29,998)
Homes Under Construction or Held for Sale	(20,776)	153,020
Prepaid Expenses	(1,521)	(995)
Land Held for Future Development	(40,053)	35,170
Increase (Decrease) in:		
Accounts Payable	(404,128)	60,361
Net Cash Provided (Used) by Operating Activities	<u>(181,979)</u>	<u>76,204</u>
Net Increase (Decrease) in Cash and Cash Equivalents	(181,979)	76,204
Cash and Cash Equivalents, Beginning of Year	<u>533,832</u>	<u>457,628</u>
Cash and Cash Equivalents, End of Year	\$ <u>351,853</u>	\$ <u>533,832</u>

The accompanying notes are an integral part of these financial statements.

Cross Timber Homes

Notes to Financial Statements
December 31, 2022 and 2021

Note 1: Nature of Organization

Cross Timber Homes was formed in March 2017 and is organized as a non-profit corporation to promote social welfare for a specific purpose under Section 501(c)(4) of the Internal Revenue Code. All program construction activity and most administrative services for Cross Timber Homes are provided at cost by Habitat for Humanity of San Antonio, Inc., a 501(c)(3) corporation.

Mission and Purpose

Cross Timber Homes' mission is to provide high-quality, affordable, single-family homes for low and moderate income families of San Antonio, who earn up to 120% of area median income, while aiming to build in distressed neighborhoods that may benefit from an investment in new, moderate income housing.

Note 2: Summary of Accounting Principles

Federal Income Taxes

Cross Timber Homes is exempt from federal income taxes pursuant to provisions of Code Section 501(a) and file as a 501(c)(4) organization as defined by the Internal Revenue Code. Cross Timber Homes is required to file Internal Revenue Service Form 990, Return of Organization Exempt from Income Tax annually.

Cross Timber Homes adopted the provisions of FASB ASC Topic 740-10-25, Income Taxes – Overall – Recognition, which requires recognition and disclosure of uncertain tax positions in the financial statements and footnotes. The management of Cross Timber Homes believes it has no material uncertain tax positions. For the year ended December 31, 2022, Cross Timber Homes did not recognize any interest or penalties.

Basis of Accounting

The financial statements are prepared on the accrual basis of accounting in conformity with generally accepted accounting principles (GAAP). Net assets, support and revenue, and expenses are classified according to two classes of net assets:

- Without Donor Restrictions – net assets available for use in general operations and not subject to donor restrictions. Grants and contributions gifted for recurring programs of Cross Timber Homes generally are not considered “restricted” under GAAP, though for internal reporting Cross Timber Homes tracks such grants and contributions to verify the disbursement matches the intent. Assets restricted solely through the actions of the Board of Directors are reported as Net Assets Without Donor Restrictions, Board Designated.
- With Donor Restrictions – net assets subject to donor-imposed stipulations that are more restrictive than Cross Timber Homes' mission and purpose. Some donor restrictions are temporary in nature, such as those that will be met by the passage of time. Donor imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. As of December 31, 2022, there were no net assets with donor restrictions.

Cross Timber Homes

Notes to Financial Statements
December 31, 2022 and 2021

Note 2: Summary of Accounting Principles (Continued)

Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of reporting cash flows, Cross Timber Homes considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

Prepaid Expenses

Expenses paid in advance of the service or product being received are deferred and carried on the statement of financial position as prepaid expenses.

Homes Under Construction or Held for Sale and Land Held for Future Development

Cross Timber Homes records homes under construction or held for sale and land held for future development at cost, which is equal to or less than estimated future sales prices. Costs associated with home construction expenses accumulate as homes under construction or held for sale. Land acquisition and related development expenses accumulate as land held for future development.

Methods Used for Allocation of Expenses among Program and Support Services

The costs of providing the services and other activities are summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. These expenses require allocation on a reasonable basis that is consistently applied. A portion of the Executive Director's fee is allocated and recorded under management services as a general and administrative expense. This allocation is based on salary surveys (time and efforts) of the employee. Other expenses considered by management to be non-programmatic are also recorded in the management and general category.

Revenue Recognition

In accordance with GAAP, revenue is recorded when earned rather than received. The following summarizes the revenue recognition policies for major classifications of revenue:

- ***Sales of Homes*** – Sales revenue is recorded as the performance obligations are satisfied at transaction amounts expected to be collected at the time of closing. Cross Timber Homes' performance obligations related to sales revenue are satisfied as homes are sold. Cross Timber Homes provides down payment assistance to qualifying individuals, up to \$5,000. Down payment assistance is recognized as an expense at the time of closing. The performance obligation related to the expense is satisfied and recognized at the time of closing. However, the assistance is repayable upon re-sale, if the buyer does not live in the home at least five years.

Cross Timber Homes

Notes to Financial Statements
December 31, 2022 and 2021

Note 2: Summary of Accounting Principles (Continued)

Revenue Recognition (Continued)

- Government Funding – Government funding is recorded on a reimbursement basis. Specifically, when qualifying expenses are incurred by Cross Timber Homes, both a receivable from the government granting agency and offsetting grant revenue is recorded. Cross Timber Homes receives a federal grant through the City of San Antonio as part of a Neighborhood Stabilization Program Developer Agreement to reimburse the cost of vacant lot acquisition. The maximum reimbursement Cross Timber Homes may receive per home is \$14,999. The total multiyear grant award is \$455,000. Cross Timber Homes recognizes the revenue when the home is sold, as outlined in the agreement. The performance obligations related to the developer subsidy are satisfied as homes are completed.

Additionally, Cross Timber Homes receives a grant from the San Antonio Affordable Housing, Inc. which is administered through the City of San Antonio as part of the Residential Development Agreement. The maximum reimbursement Cross Timber Homes may receive per home is \$30,000. The total multiyear grant award is \$240,000. Cross Timber Homes recognizes the revenue when the home is sold, as outlined in the agreement. The performance obligations related to the residential development are satisfied as homes are completed.

Financial Instruments

Cross Timber Homes' financial instruments include cash and cash equivalents, receivables and payables. The carrying amount of these financial instruments, as reflected in the Statement of Financial Position, approximates fair value.

Advertising Costs

Advertising costs are expensed as incurred. Advertising expense totaled \$1,700 and \$100 for the years ended December 31, 2022 and 2021, respectively.

Recent Accounting Pronouncements

Adopted in 2022

In February 2016, The Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, *Leases*, effective for fiscal years beginning after December 15, 2021 and interim periods within fiscal years beginning after December 15, 2022. Under this new pronouncement, generally, leases with terms of more than 12 months will be recognized in the Statements of Financial Position as an asset (right to use leased asset) and a liability (lease liability). The implementation of ASU 2016-02 did not have an impact to the financial statements as of and for the year ended December 31, 2022.

In September 2020, the FASB issued Accounting Standards Update (ASU) 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, effective for fiscal years beginning after June 15, 2021 and interim periods within annual periods beginning after June 15, 2022. Early adoption is permitted. The FASB ASU requires nonprofits to change their financial statement presentation and disclosure of contributed nonfinancial assets, or gifts-in-kind. The FASB issued the update in an effort to improve transparency in reporting nonprofit gifts-in-kind. The implementation of this update did not have a material impact to the financial statements.

Cross Timber Homes

Notes to Financial Statements
December 31, 2022 and 2021

Note 3: Risk and Uncertainty

Certain current economic events have arisen which could impact Cross Timber's ongoing operations. Additionally, the effects of economic stimulus programs and U.S. Federal Reserve actions remain uncertain. These matters could impact numerous facets of the business environment including interest rates, inflation, and the availability of goods, capital and labor. Any related financial impact cannot be reasonably estimated at this time.

Note 4: Liquidity and Availability of Financial Resources

The following represents Cross Timber Homes' financial assets at December 31, 2022 and 2021 available to meet general expenditures over the next twelve months:

	<u>2022</u>	<u>2021</u>
Financial assets at year end:		
Cash and Cash Equivalents	\$ 351,853	\$ 533,832
Accounts Receivable	100	334,602
Grants and Other Receivables	-	29,998
Homes Under Construction	205,069	184,293
Land Held for Future Development	40,053	-
Total Financial Assets	<u>597,075</u>	<u>1,082,725</u>
Less those unavailable for general expenditures within one year due to:		
Accounts Payable	<u>(326)</u>	<u>(404,454)</u>
	<u>(326)</u>	<u>(404,454)</u>
Financial assets available to meet general expenditures within one year	<u>\$ 596,749</u>	<u>\$ 678,271</u>

Accounts payable is comprised of costs associated with construction in progress. Construction costs are not expensed until the corresponding house is sold.

Note 5: Management Fees and Related Party Transaction

Habitat for Humanity of San Antonio (Habitat) provides management services for site construction, accounting, and executive director's time. During the years ended December 31, 2022 and 2021, Cross Timber incurred and paid \$123,441 and \$241,012, respectively, for management services provided by Habitat.

Note 6: Concentrations

Home Construction and Land Acquisition Vendor

Cross Timber Homes relies on Habitat for 100% of its home construction and related land acquisition activities, in order to keep costs low to meet Cross Timber Homes' targeted home pricing. Home construction and land acquisition activities, account for approximately 85% and 81% of Cross Timber Homes' total expenses for the years ended December 31, 2022 and 2021, respectively.

Cross Timber Homes

Notes to Financial Statements
December 31, 2022 and 2021

Note 6: Concentrations (Continued)

Credit Risk of Financial Instruments

Financial instruments that potentially subject Cross Timber Homes to concentrations of credit risk consist of its cash balances at the banks if such balances exceed the amount insured by Federal Deposit Insurance Corporation (FDIC). As of December 31, 2022, Cross Timber Homes' deposits at the Bank exceeded the FDIC limit of \$250,000 by \$101,853. Cross Timber Homes has not experienced any losses in such accounts and management believes it is not exposed to any significant risk on its cash and cash equivalents.

Note 7: Neighborhood Stabilization Program Grant

Cross Timber Homes has been awarded a Neighborhood Stabilization Program (NSP) grant from the U.S. Department of Housing and Urban Development (HUD) through the City of San Antonio (COSA). The grant reimburses Cross Timber Homes up to \$14,999 for each eligible home built. Eligibility is based on buyer income levels. Cross Timber Homes issues deed restrictions to ensure income eligibility requirements are met with the original eligible buyer. If the home is sold by the original buyer within the first five years of conveyance, the eligibility requirements to the subsequent buyer must be maintained. Cross Timber Homes did not meet the standards applicable to expended federal or state grant monies to trigger a Single Audit under Uniform Guidance.

Receivables at December 31, 2022 and 2021 are as follows for Cross Timber Homes:

	<u>2022</u>	<u>2021</u>
Neighborhood Stabilization Program Grant	\$ -	\$ 29,998
Total Receivables	<u>-</u>	<u>29,998</u>

Note 8: Homes Under Construction or Held for Sale

The following properties were under construction or held for sale at December 31,:

	<u>2022</u>	<u>2021</u>
Project C-038	\$ -	\$ 79,940
Project C-039	-	80,415
Project C-040	-	9,739
Project C-041	-	14,200
Project C-043	143,404	-
Project C-044	61,665	-
Total Homes Under Construction or Held for Sale	<u>\$ 205,069</u>	<u>\$ 184,293</u>

Note 9: Subsequent Events

Subsequent events have been evaluated through June 9, 2023, which is the date the financial statements were available to be issued.